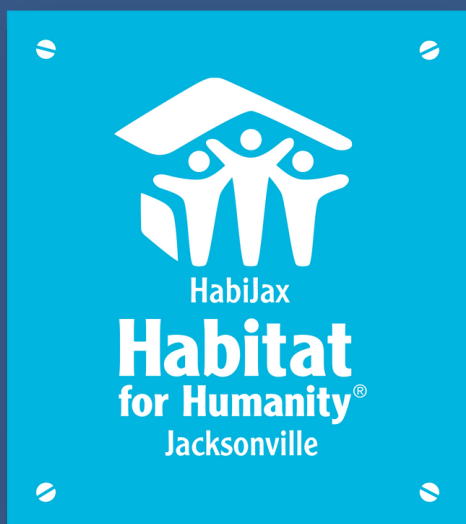




2022



Impact Report



**As part of the bold and big-hearted HabiJax community,
YOU have helped us endure, adapt, and improve our
efforts to build a better Jacksonville TOGETHER.**

When construction volunteers were kept on the sideline,
you stepped up to GIVE and ADVOCATE.

When opportunities opened up again, you came out to VOLUNTEER
and PIONEER the first ever tiny houses community in Jacksonville.

When our ReStores faced uncertainty, you DONATED
and SHOPPED, propelling us to record-setting sales.

While a housing crisis on the First Coast endures,
we are inspired by your ENTHUSIASM and GENEROSITY.

**In each new challenge we face,
your support reminds us:**

**together
we can
build anything**



A Message from Monte

Our most recently completed fiscal year has been a study in both how far we have come, and how far we have yet to go. HabiJax, our supporters and our clients achieved several notable milestones in 2021-22.

Foremost among them, HabiJax completed a first-of-its kind community – the Tiny Houses on Navaho. Made possible by a generous \$5.5 million contribution by Delores Barr Weaver, these 50 units represent a new way to tackle an old but growing problem. A robust network of partner agencies referred residents to this new community, which now has a two-year waiting list. This underscores both the success of the Tiny Houses and the gravity of the problem such projects seek to address.

Meanwhile, rents in the Jacksonville area have risen by 24% over last year.* Monthly mortgage costs have increased 36% in the same period. These trends dramatically impact the low-to-moderate-income families whom we serve, creating burdensome rental costs and placing homeownership seemingly out of reach. This issue is particularly problematic in Jacksonville's Urban Core neighborhoods, where investment companies sometimes own more than half of the properties. The need for our work and affordable homeownership has never been greater.

Unfortunately, meeting this need is not without its challenges. Since 2019, the cost to build a HabiJax home has increased by 50%. Materials are not only more expensive, they are now more difficult to get, as supply chain issues on key materials have frequently delayed certificates of occupancy and closings on purchases.

*Redfin Rental Report, January 2022

Our product and our mission have never been more in demand, more necessary, or more challenging to deliver. But deliver we have, and deliver we will, because of you! You have delivered for us in the form of financial support, volunteer efforts, client referrals, and property donations. Our community has given us so much, making our motto more than true.

TOGETHER WE CAN BUILD ANYTHING!

Thank you, and God bless.

Monte K. Weaver

Since the beginning of the pandemic

March 2020 - June 2022



42
new houses
were built




50
tiny houses
were built



7
houses were
recycled for
homeownership

Since 1988



more than
2400
houses / tiny houses built



\$3.3 mil
given to build houses
globally through tithing



\$28 mil
paid in property taxes by
HabiJax homeowners





In the past year

July 1, 2021 - June 30, 2022



24,368

volunteer hours were worked



this donated labor is valued at

\$729,821

according to the Florida Association of Nonprofits



536

students engaged in
Hicks Prep Club activities



13

young adults were named Hicks Scholars,
enabling higher education at UNF



25%

increase in ReStore
sales over prior year



1,100

tons of material kept from
landfills due to ReStores



184

individuals gave to HabiJax
for the first time



\$25,311

was raised by 26 teams in the first ever
Home for Christmas Challenge



every veteran

deserves a decent
place to live

According to a report
by the National
Housing Conference,
nearly half of U. S.
veterans who are single
mothers spend more
than 30 percent of their
income on housing.



[**CSX** ★ **PRIDE IN
SERVICE**]
..™

Serving Those Who Served

Respect and admiration for our nation's military is woven deep into the fabric of the First Coast. Jacksonville is home to multiple Navy bases, and a desire to do right by those who have served is a shared goal among many of our residents and businesses.

One such business is CSX, who through their "Pride in Service" program connects national and local heroes (veterans, military, and first responders) and their families to what they need when they need it. Through this Pride in Service program, CSX provided the funds and most of the volunteers to build the house of Ebony, a US Army National Guard Veteran, and her son, Windell.



At the January 7th dedication of her home, Ebony and Windell celebrated with the CSX team that built her house alongside her. CSX Chief of Police Sean Douris spoke for CSX and called owning a home for the first time "a defining moment in your life" and emphasized, "I am just so happy that we could be a part of that for Ebony." As she shared her own words, Ebony was overcome with emotion: "Just seeing

— “ —
This is life-changing for me and my child.

Ebony - homeowner, veteran, mother

— ” —

this completed is amazing. All the support from CSX and HabiJax is overwhelming. This is life-changing for me and my child." Ebony's home was the 26th HabiJax home sponsored by CSX since our founding in 1988 and the first for a military veteran through Pride in Service.

Inspired by CSX's vision and by Ebony's service, HabiJax is committing to build a veteran-focused community within the next two years to assist the 6,000 low-to-moderate income veterans in Duval County who are currently living in housing they cannot afford.

2,200 of these hometown heroes have some level of service-related disability. Knowing the social and economic benefit of affordable housing to all residents of Jacksonville, HabiJax will work to ensure that veterans are not overlooked, but further included and involved in our work.

"Tiny" Project, Big Impact

The Tiny Houses on Navaho

Dixie never anticipated needing the kind of help she has received. After working as a social worker for 20 years, health issues took away her ability to work and, eventually, a stable place to live. In a period of homelessness, Dixie found assistance from the Sulzbacher Center.

Meanwhile, HabiJax was pushing through challenges brought on by the pandemic to finish a first-of-its-kind project, The Tiny Houses on Navaho. Longtime HabiJax supporter and philanthropist Delores Barr Weaver championed this innovative community, recognizing the urgent need for a new form of affordable rental housing. Skyrocketing rents had put enormous pressure on many local citizens, making them susceptible to homelessness, unable to save or invest, and unable to fund further education – whether for their children or themselves.

To meet this need, Mrs. Weaver established the "Delores Barr Weaver Tiny House Fund" at the Community Foundation for Northeast Florida with \$5.5M, designed to





fund an ambitious project. HabiJax was challenged to build 50 tiny houses, utilizing our partnerships and volunteers who were just beginning to return to the worksite, and make these houses available for low-to-moderate-income families to rent.

The ribbon was cut on this facility in October 2021 at a ceremony in one of the development's four gorgeous courtyards, which are surrounded by 500-600 square foot tiny houses. Mrs. Weaver dedicated the facility to three of her friends: retired HabiJax CEO Mary Kay O'Rourke, HabiJax Board member Greg Matovina, and project architect Julianne Overby. In her comments at the dedication, she said she hoped that this new type of project was the first of "More. Many, many, many more."



Attending the dedication with a big smile and abundant curiosity about her new, fully furnished home was Dixie, who was referred to the project by Sulzbacher and assisted by another of our partner agencies, Ability Housing. Having already received help with critical needs, Dixie developed a plan that restored her hope and self-sufficiency. The Tiny Houses on Navaho, where she now resides, were central to the success of that plan. Now, with the right services supporting her and a stable, affordable place to live, Dixie is on the path to finishing her Associate Degree in Human Services and finding new ways to serve the community that also served her in a time of need.

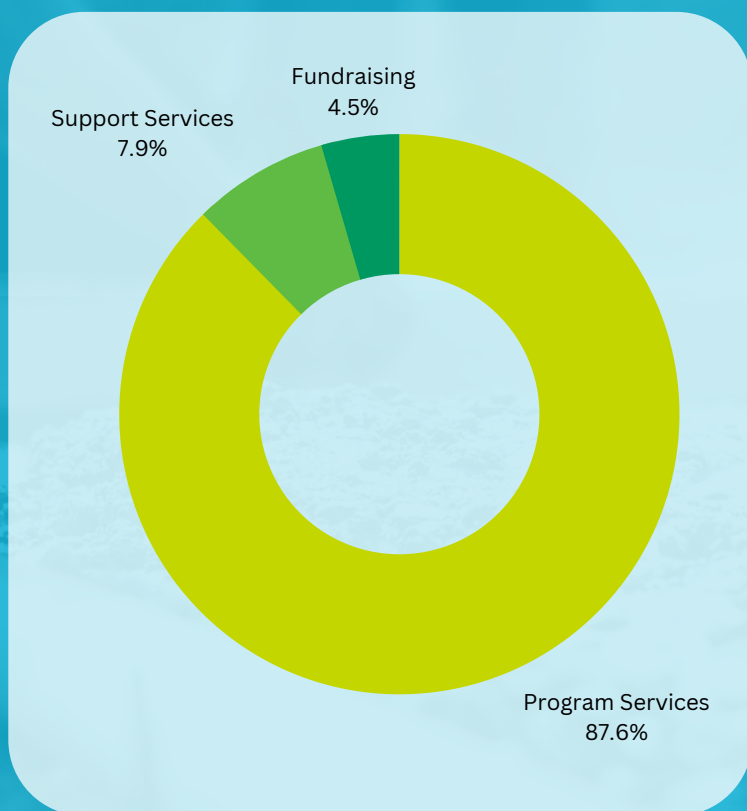
Made possible through a generous gift from
The Delores Barr Weaver
Tiny House Fund at



THE COMMUNITY
FOUNDATION
FOR NORTHEAST FLORIDA

Giving Back. Giving Forward.

Financial Snapshot of Fiscal Year 2021-22



REVENUE

Contributions & Sponsorships (cash)	\$3,181,376
Non-cash Contributions	\$1,657,003
Grants	\$154,976
Program Services	\$4,707,183
Tiny Home Rental	\$67,728
ReStore Profit	\$805,433
Other	\$725,390
TOTAL	\$11,299,089

EXPENSES

Program Services	\$7,846,649
Support Services	\$704,168
Fundraising	\$402,633
TOTAL	\$8,953,450

Audited financials for the fiscal year will be available online at www.habijax.org in November 2022.

Cost to build one HabiJax home



\$150,000

Up 50% in two years

Contributing Factors

- Supply chain shortages
- Cost of materials
- Cost of land
- Cost of skilled trades

Special Thanks to Our Partners in Lending!



Thank You

to our sponsors and supporters

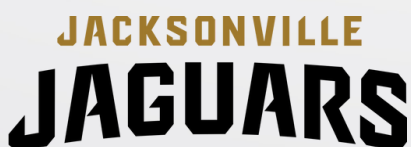
Home Sponsors

(\$50,000 and up)

**The Delores Barr Weaver
Tiny House Fund** *at*



THE COMMUNITY
FOUNDATION
FOR NORTHEAST FLORIDA



Build Sponsors

(Businesses and Organizations – \$5,001 to \$49,999)

Johnson & Johnson



Prudential

TRUIST 



Dominion
Energy®

WELLS
FARGO

Community Partners

(Businesses and Organizations – \$1,500 to \$5,000)

A1A Solar Contracting

kasper architects + associates

St. Mark's Episcopal Church

Crowley

NE Florida Association of Realtors

Stellar

Episcopal Church of Our Saviour

Physicians Group, LLC

Strings Sports Brewery

Hancock Whitney

Republic Services

Synovus Bank

Hendricks Avenue Baptist Church

SEDA Construction

WestRock

Major Donors

(Individuals and Foundations – \$5,000 and up)

Ann C. Hicks

Gregory A. Matovina

Family and Friends of Carl Luckenbach

Delores Barr Weaver Legacy Fund

Joe Blackburn

Frank Ladner Family Foundation

Charlie B. Tomm

Stephen Gahan

Elizabeth Luckenbach

Anderson Whiddon

J. Malcolm Jones

Marvin Mann

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2022-23

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Synovus

Alex Sifakis
JWB Real Estate Companies

Volunteer Spotlight



Clockwise from top left:

Clyde Beaugrand

Steve Gahan and Jerry Scheiman
with ShaRhonda G. and Jordon T.

Eva Aleman

Jim Meyers and Tom Atkins

Eugene Kolisnyk, Jim Green,
and Carl Holden

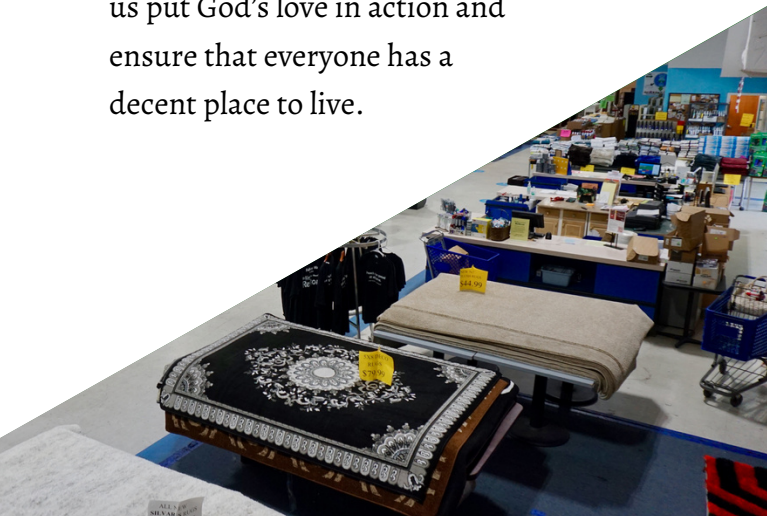




The HabiJax ReStores provide an important stream of additional funding for HabiJax, which helps provide working families with safe, affordable housing in Jacksonville. Revenue from ReStore sales in the 2021-22 fiscal year were sufficient to fund the construction of **five new homes**.



Materials donated by many generous individuals, contractors, remodelers, retailers, and wholesalers have contributed to the success of the ReStores over this past year, generating a **sales improvement of 25%** over the prior year. By recycling and reusing these donated items, the ReStores kept over 110 tons of these materials from reaching the landfill this year. Every donation, every purchase, and every volunteer at our ReStores helps us put God's love in action and ensure that everyone has a decent place to live.



Our ReStores Measure Up!



5800 Beach Boulevard
6260 103rd Street



Make a Lasting Impact with These Resources

Writing a will should be an easy task that everyone has access to. This year, HabiJax began partnering with **FreeWill** to provide a **free online tool** that helps you make a legally valid estate plan, and many supporters have found it useful so far! The entire process takes just 20 minutes to complete, and FreeWill walks you through each step. With this tool, you can secure your future, protect your loved ones, and make a lasting impact on the causes you care about through a planned gift.

Nearly 67% of Americans don't have a will, which is why we are providing this resource to plan for your future at no cost. **Since 2017, FreeWill has raised over \$5.3 billion for nonprofits** and has inspired over 650,000 people to write their wills. FreeWill also helps you organize your non-probate assets, such as an IRA, 401(k), or life insurance policy, in one place, so you can easily plan your beneficiary designations.

No matter the value or nature of your assets, creating a plan:

- **Helps you care for and protect your loved ones**
- **Empowers you to make important decisions, on your own terms**
- **Gives you an easy way to support the causes you love permanently**

FreeWill also offers others tools to help you support what's important to you—and save you money in the long run. If you're 72 or older, you may have to fulfill a Required Minimum Distribution (RMD) from your IRA this year. **Donating directly from your IRA** can help you meet that requirement. IRA gifts are also generally tax-free, helping to reduce your future tax burden.

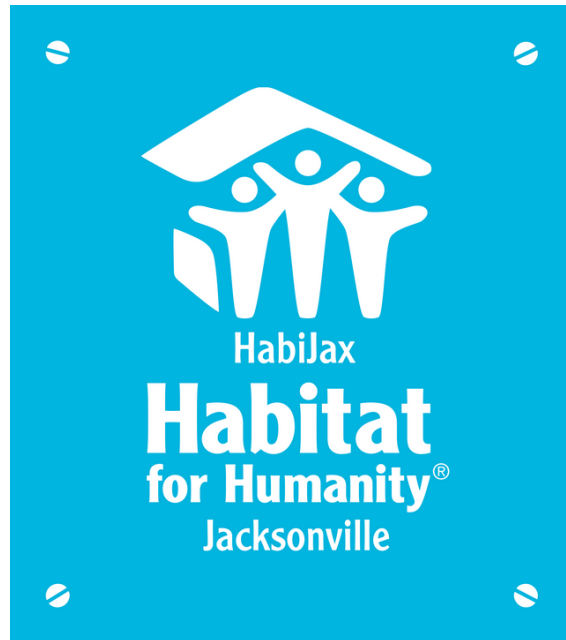
Giving the gift of stock can also further sustain our goals and keep money in your pocket. Using FreeWill's online tool, you can transfer your appreciated assets and avoid paying the capital gains tax. You can also take a charitable deduction for the entire donation amount if you own the stock for at least one year and itemize deductions. For those who prefer to have a professional advisor help manage their planning, you can refer them to FreeWill to help you identify your gift intentions and make your gift!

To learn more and create your free will today, visit [**FreeWill.com/HabiJax**](https://FreeWill.com/HabiJax).

Interested in making a non-cash donation, such as an IRA gift or a gift of stock? Visit [**FreeWill.com/QCD/HabiJax**](https://FreeWill.com/QCD/HabiJax) or [**FreeWill.com/Stocks/HabiJax**](https://FreeWill.com/Stocks/HabiJax) to get started.



Thank you for all you do for HabiJax!



Our Mission

Seeking to put God's love into action, Habitat for Humanity brings people together to build safe, affordable homes, communities and hope.

Our Vision

A world where everyone has a decent place to live.

2404 Hubbard Street
Jacksonville, Florida 32206

(904) 798-4529

www.habijax.org